



LOWTHERS
Estate Agents

0208 449 9069

info@lowthers-estateagents.com
www.lowthers-estateagents.com



Residential Sales
Property Finding
Mortgage Services

Lettings
New Homes
Development Opportunities

Land
Commercial
Conveyancing

rightmove 

 PrimeLocation.com

Zoopla



About Us

Lowthers -The Directors

Lowthers is an Estate Agency based in Barnet, covering a number of surrounding areas in Hertfordshire and North London, with a strong focus on quality.

Richard and Toni-Ann Lowther formed Lowthers after each working for approximately 20 years in Corporate Estate Agency. Richard was an award winning Regional Manager responsible for up to 12 offices throughout Hertfordshire, North and Central London. Toni-Ann was a top performing Senior Negotiator with a passion for selling and listing properties in North London and Hertfordshire. Both were brought up and have lived in the Barnet area where Lowthers is based. Richard has trained and managed over 250 staff and between them the Lowthers have overseen thousands of property transactions.

Jason Maresca has now joined Lowthers as a Director. Previously Jason was also a Regional Manager in Corporate Estate Agency before becoming a Land and New Homes Director covering North London and Hertfordshire. Jason is highly respected in the industry and has over 20 years experience.

Residential Sales

Getting the Best Price for Your Home

Lowthers marketing package leaves nothing to chance by ensuring that our clients properties are exposed to the largest possible target audience resulting in the maximum interest being generated and the best price possible being achieved.

Our clients have access to advice from their own personally appointed Director seven days a week to ensure they are fully informed throughout the whole process. We leave no stone unturned to ensure our clients feel comfortable and fully informed throughout the whole transaction.

We understand that every client is different and therefore we can tailor a bespoke marketing package to fit in with their individual requirements. In some circumstances client

“ For our clients getting the best price for their home is essential. ”

confidentially is paramount and therefore our discreet off market option may be the favoured approach whereby the property will be introduced to a few select pre-qualified buyers that are in a position to proceed straight away.

In today's world the internet is proven to be the medium that will generate the most interest from perspective buyers and therefore Lowthers have chosen to advertise on the two biggest property portals in the UK – Rightmove and Zoopla. Any agent not advertising on both of these portals will not be exposing their clients property to the widest possible audience and therefore run the risk of not achieving the best possible price. In addition Lowthers use premium displays and featured advertisements on Rightmove and Zoopla which further enhance the interest generated.

The following marketing options will be available to all of our clients

- ✓ Pre-Marketing advice regarding staging your home for sale
- ✓ Professional Photography
- ✓ Professional Floorplan
- ✓ Premium Display or Featured Advert on Rightmove / Zoopla
- ✓ Open Day
- ✓ All viewings are conducted and all offers negotiated by a Director of the company
- ✓ Luxury Brochure
- ✓ Newspaper Advertising
- ✓ Overseas Options for Select Homes



Lettings

Finding a Suitable Tenant and looking after your home

Lowthers understand that renting out your property can be a very important and stressful decision. Lowthers will endeavour to find a prospective tenant that will look after your home as though it were their own. Lowthers will market the property extensively on the UK's two biggest property websites and will give our clients additional marketing options such as Open Days, Professional Photography and floorplans to enhance interest further and ensure the property is presented in the most effective way to entice the best quality tenants.

To give our clients further peace of mind we are members of and regulated by the Property Ombudsman.

In addition, we have a specialist property Management Company that we have set up to ensure that our clients can have peace of mind knowing that all the legislation is taken care of and regular checks are being carried out to make sure that everything is being looked after in your home.

As a landlord with Lowthers all you will need to do is to sit back and collect the rent and if any issues arise we will have an experienced team of specialists dealing with them on your behalf.

Property Acquisition

Specialist Property Finding Department

Actively sourcing off market opportunities for clients

Lowthers are the only local Estate Agent that has set up a specialist property finding company to help you find a home as well as sell one. We feel that a lot of Estate Agents only concentrate on helping the owner sell and then they are effectively on their own with regards to trying to find a suitable purchase.

Lowthers realise that finding a property to move to is just as important if not more important to most people than selling and therefore we have a specialist property finding department which pro-actively helps our clients find suitable homes. We can help with both on and off market opportunities and will be there throughout the process to help identify, negotiate, secure and progress the purchase through to completion. This is particularly useful whether the client is looking locally or out of the area. If you are looking to move away from the area we will conduct market

research on your behalf to give you peace of mind knowing that you are buying at a competitive price. We can also give you information with regards to demographics in the area and information with regards to schools and amenities.

Our Property Finding Service will ensure the move goes as smoothly as possible as we will be looking after the whole transaction on your behalf. The client will potentially also get access to off market properties and have their own director appointed to advise them with regards to negotiating on their onward purchase.



For more information please visit
www.lowtherpropertyfinders.com



LOWTHERS
Estate Agents



0208 449 9069

Call us today



Land and New Homes

Experienced at Selling and Finding Development Schemes

All the Directors of Lowthers have been instrumental in Sourcing Land and Selling New Home Developments in the last 20 years and have built up an excellent reputation in this area of the business. If you need a site priced or you are looking for land please contact us. We would be happy to share our experience. Some of our previous clients that the Director's have worked with selling new build developments include Bellway, Shanly Homes, Notting Hill Housing, Annington, Martin Grant Homes, Yogo Group and Newbourne Homes as well as a large number of Private Developers.

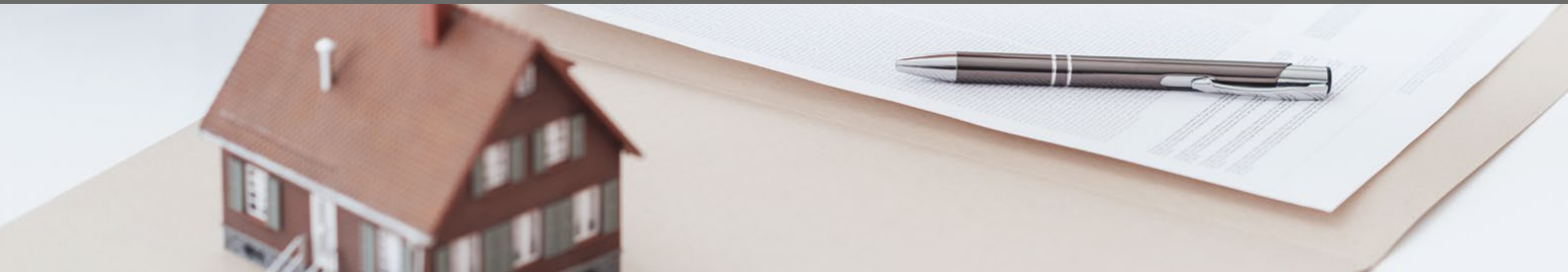
Commercial

Sites, Offices, Retail and Off market Opportunities

Lowthers have a specialist department the deals with commercial Sales and Lettings. The Directors have access to a large number of off market development sites and have a large database of retained clients actively looking for land and Development Opportunities.

Lowthers are happy to price up and advise on any Development Opportunities or alternatively are well positioned to sell or let Commercial properties.

Please call Richard Lowther on **0208 449 9069** in the strictest confidence with regards to any advice required.



Financial Services

Experienced advisors with access to the whole of the market - confidentiality assured.

After years in the industry we have decided to work with only the best Mortgage and Financial consultants to ensure that the service provided is seamless from that of the Lowthers Team.

Please call us if you would like free initial advice on obtaining a quote for a mortgage, re-mortgage or raising finance.

Conveyancing

Ensuring the sale proceeds to completion smoothly.

When Selling it is essential that the conveyance is handled by an experienced conveyancer as all too often this is where the sale can fall down. After 20 years of progressing sales the Lowthers directors have dealt with many good and not so good solicitors and are therefore in an excellent position with regards to pointing their clients in the right direction when it comes to recommending solicitors. We have a panel to choose from who will ensure the sale goes through as smoothly as possible.



LOWTHERS
Estate Agents

SOLD



LOWTHERS
Estate Agents

0208 449 9069
www.lowthers-estateagents.com

Community Giving

Giving something back to the local community

At the completion of every transaction Lowthers will make a donation from their fee to a local charity of the vendor's choice from the four chosen charities we work with.



1155322



1039897



285300



281571

LET



LOWTHERS
Estate Agents

0208 449 9069
www.lowthers-estateagents.com

Contact Us

0208 449 9069

info@lowthers-estateagents.com

www.lowthers-estateagents.com

Lowthers | Highstone House | 165 High Street
Barnet | Hertfordshire | EN5 5SU



www.tpos.co.uk

